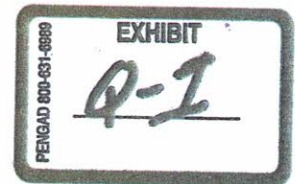


2022 PORT VESSEL RATE  
ADDITIONAL PORT COMPS.  
FOR PUBLIC REVIEW  
12.95 (8%) CCF 175.WORKSHEET

**PUBLIC**



**PUBLIC**

| Port Comps 2022 rate request       |                   | Min rate vessel   | Medium vessel      | Large vessel |
|------------------------------------|-------------------|-------------------|--------------------|--------------|
| <b>2022 Vessel Comparison</b>      |                   |                   |                    |              |
| <b>Portland 2021 (11.99/PU)</b>    |                   |                   |                    |              |
| CCF 150                            | 1,798.50          | 3,537.70          | 5,457.49           |              |
| FSC 69/95                          | 150.00            | 150.00            | 150.00             |              |
|                                    | 69.00             | 69.00             | 95.00              |              |
|                                    | <b>\$2,017.50</b> | <b>\$3,756.70</b> | <b>\$5,702.49</b>  |              |
| <b>Portland 2022 (12.95/PU)</b>    |                   |                   |                    |              |
| CCF 175                            | 1,942.50          | 3,820.95          | 5,894.45           |              |
| FSC 69/95                          | 175.00            | 175.00            | 175.00             |              |
|                                    | 69.00             | 69.00             | 95.00              |              |
|                                    | <b>\$2,186.50</b> | <b>\$4,064.95</b> | <b>\$6,164.45</b>  |              |
|                                    | <b>\$169.00</b>   | <b>\$308.25</b>   | <b>\$461.96</b>    |              |
|                                    | 8%                | 8%                | 8%                 |              |
| <b>2022 Increase</b>               |                   |                   |                    |              |
| <b>2022 Percentage Increase</b>    |                   |                   |                    |              |
| <b>Providence 2022 (14.31/PU)</b>  |                   |                   |                    |              |
| CCF 260                            | 2,146.50          | 4,222.22          | 6,513.48           |              |
| docking w/o tug 500                | 260.00            | 260.00            | 260.00             |              |
| docking w/ tug 350                 | 500.00            | 500.00            | 500.00             |              |
|                                    | 0.00              | 350.00            | 0.00               |              |
|                                    | <b>\$2,906.50</b> | <b>\$4,832.22</b> | <b>\$7,273.48</b>  |              |
|                                    | 33%               | 19%               | 18%                |              |
| <b>Percentage difference</b>       |                   |                   |                    |              |
| <b>Boston 2022 (8%)</b>            |                   |                   |                    |              |
| CCF                                | 2,704.61          | 3,387.81          | 5,553.20           |              |
| Docking w/o tug                    | 200.00            | 200.00            | 200.00             |              |
|                                    | 350.00            | 350.00            | 350.00             |              |
|                                    | <b>\$3,254.61</b> | <b>\$3,937.81</b> | <b>\$6,103.20</b>  |              |
|                                    | 49%               | -3%               | -1%                |              |
| <b>Percentage difference</b>       |                   |                   |                    |              |
| <b>NY 2022</b>                     |                   |                   |                    |              |
| CCF                                | \$2,052.58        | \$4,667.80        | \$8,285.48         |              |
| Docking w/o tug                    | \$190.00          | \$190.00          | \$190.00           |              |
|                                    | \$392.07          |                   | \$1,598.47         |              |
|                                    | <b>\$2,634.65</b> | <b>\$4,857.80</b> | <b>\$10,073.95</b> |              |
|                                    | 20%               | 20%               | 63%                |              |
| <b>Percentage difference</b>       |                   |                   |                    |              |
| <b>Portsmouth NH</b>               |                   |                   |                    |              |
| CCF                                | \$1,360.00        | \$2,973.00        | \$5,091.46         |              |
| Docking w/o tug                    | \$180.00          | \$180.00          | \$180.00           |              |
|                                    | \$351.00          | \$768.00          | \$1,152.00         |              |
|                                    | <b>\$1,891.00</b> | <b>\$3,921.00</b> | <b>\$6,423.46</b>  |              |
|                                    | -14%              | -4%               | 4%                 |              |
| <b>Percentage difference</b>       |                   |                   |                    |              |
| <b>Pen Bay</b>                     |                   |                   |                    |              |
| CCF                                | \$2,692.76        | \$3,751.52        | \$5,323.76         |              |
|                                    | \$100.00          | \$100.00          | \$100.00           |              |
|                                    | <b>\$2,792.76</b> | <b>\$3,851.52</b> | <b>\$5,423.76</b>  |              |
|                                    | 28%               | -5%               | -12%               |              |
| <b>Percentage difference</b>       |                   |                   |                    |              |
| <b>Average Cost 2022</b>           |                   |                   |                    |              |
|                                    | <b>\$2,695.90</b> | <b>\$4,280.07</b> | <b>\$7,059.57</b>  |              |
|                                    | -19%              | -5%               | -13%               |              |
| <b>Portland 2022 Below Average</b> |                   |                   |                    |              |